

NEWSLETTER



2021 Vol. 11, No. 2

Letter from the President



Hello, fellow Fourth Districters! I hope you are enjoying the summer and able to take advantage of living in or near the Adirondacks. I implore you to get out of the office and have a change of scenery! Time spent outdoors and in nature is good for the soul.

As of the time of this writing, most of the country is giddily trying to “get back to normal.” Many people are going out to eat with friends, having a drink at a bar without ordering loophole appetizers, being frivolous with toilet paper, daring to shop barefaced at the

supermarket. Emboldened by decreasing cases, vaccine availability, and loosening restrictions, the public, overall, seems to want to move past the pandemic as if it never happened.

But it did happen. And for health care, things probably won’t go completely back to the way they were before. Just as AIDS changed the PPE game for dental and medical workers regarding blood borne illness, it seems likely that COVID-19 will put aerosol protection requirements firmly in place. Air quality is something that all workspaces, dental or otherwise, should have probably paid more attention to pre-pandemic. Health screening and temperature taking for staff and patients may be with us for a while, too. What about the various other pandemic accoutrements? Will practices keep the

plexiglass in place? Contactless payment? “Clean” and “Used” pens? Fogging systems?

Change, as they say, is the only constant in life. Our profession has proven itself to be remarkably adaptable— not only regarding the material changes in our offices, but in the way we do business as an organization. At the state and national level, the ADA was quick to move House of Delegates meetings to Zoom. Large events like the Yankee Dental Congress were held online. Our own district (Continued on page 3)

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Fourth District Dental Society of New York

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Summer 2021 Vol. 11, No. 2

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This newsletter is the official publication of the Fourth District Dental Society. It is published three times a year: Fall, Winter, Spring/Summer. Unless officially adopted by the Fourth District Dental Society and so indicated, opinions expressed in this publication are not necessarily the views of the association.

Please contact the Fourth District office with changes to your home or office address, phone number, or email.

Upcoming Events:

House of Delegates — August 13-15, 2021

Annual meeting held in Jersey City, NJ

New Dentist Meeting — Thurs, September 16, 2021

Meet the Specialists at Active Ingredient Brewery in Malta from 6-8pm, for New Dentists who have graduated in the last 10 years. This meeting is sponsored by Professional liability insurance company MLMIC.

CE and Golf — Friday, September 24, 2021

The CE course called “Post Pandemic Predictions” is offered as a package with CPR, given by Mike McEvoy of MedCourse. Hiland Park Country Club, Queensbury, NY *In person attendance

Course #4 — Friday, October 8, 2021

Dr. Tom Viola will present “WHO Said What About Ibuprofen and COVID-19?” and “Un-Break My Heart” at Fort William Henry Resort in Lake George *In person attendance, virtual presenter

Women Dentist Meeting — TBD

Details about a Women Dentist Meeting will be forwarded via email

SAVE THE DATE for SDC 2022 — May 19-20, 2022

Saratoga Springs NY

Facebook Group

The Fourth District now has a private Facebook group for Fourth District dentists. The page was created for members to post questions, updates and advice to one another. Please join today!

www.facebook.com/groups/fourthdistrictdentalsociety

Remote Area Medical (RAM) is coordinating a free pop-up clinic at the Washington County Fairgrounds on October 2nd and 3rd, 2021. They are looking for volunteer dentists, assistants, hygienists, surgeons, technicians and general support for registration, interpretation, and other positions. Information can be found on their website RAMUSA.org



The Fourth District Welcomes Our New Executive Director

The Fourth District is happy to introduce its new executive director, Ms. Lisa Hicks to the district. Previous executive director, Ms. Lynn Martin retired in May after serving the Fourth District for several years. Although big shoes to fill, Lisa has been working diligently in her new role and looks forward to meeting all of our members.

Lisa comes to us from the Fast Break Fund where she served as Executive Director since 2011. The Fast Break Fund is a local non-profit organization that serves children with special needs and underprivileged children in the Capital Region. In addition to her non-profit background, Lisa brings years of organizational and event planning experience to our District. She started her own professional organizing business in 2003 and continues to help ‘calm the chaos’ in her client’s home by referral.

She began her career working in special events after graduating from Le Moyne College in Syracuse, NY. She is quick to mention her biggest claim to fame as a SU basketball fan, having worked for Coach Boeheim in the Men’s Basketball office many years ago... (Manley Field House, that’s how many years ago).

Lisa has three beautiful ‘children’, all at that wonderful age where they have started to chart their own paths...and leave the nest! In her new found free time, she loves being outdoors hiking and kayaking, refinishing furniture and relaxing with a good book. Lisa is happy to bring together her strengths and experience to best serve the Board and Members of the Fourth District.



Letter from the President

(Continued from page 1)

has managed to host continuing education courses that were in person/digital hybrids; some of the positive feedback we received was that it allowed people to “attend” that were not able to physically travel to the meetings. In a district as geographically large as ours, this may be a great asset moving forward.

Another big change came to our district recently. Our executive director of seven years, Lynn Martin, announced her well-earned retirement in 2020, and we began our extensive online interview process during the winter. Lynn graciously stayed on until the end of May and helped train our wonderful new ED, Lisa Hicks. Lisa comes with a decade of experience working in the not-for-profit sector and has been a quick study when it comes to learning the ins and outs of the ADA. And she is very friendly! Be sure to say hi and have a chat if you call the district office.

It’s a curious thing, going through a historic event in real time and trying to navigate the changes that come with it. Human nature tends to crave certainty and will analyze situations to try to make sense of things, but how does one do this when the situation is still somewhat fluid? Perhaps it is premature to make declarations of how things have changed or predictions of when they will right themselves. Maybe the best thing we can do is just go with it. It’s always been changing, anyway.

Cheers!

Laura Johnstone

HOW DENTISTS CAN HELP: Cancer prevention hindered by COVID-19 pandemic

The emergence of the COVID-19 virus in 2020 had profound impacts on adolescent vaccination as well as overall decrease in wellness/preventative visits including routine oral care visits. While we are starting to see in 2021 an increase of these visits being recovered, the cancer prevention vaccine - the human papillomavirus (HPV) has not. Prevention of HPV related-cancers remains a public health priority.

The Community Cancer Prevention in Action Program (CPiA) of Fulton, Montgomery & Schenectady Counties is here to share with dental providers and their practices how you play a crucial role in helping to assist in increasing this public health priority during the COVID-19 pandemic. Recent data showed a 71% drop in healthcare visits for 7-17 year olds, ages when critical vaccines are given.

We ask you to discuss cancer prevention practices with your patients daily. First, we encourage you to give your age-eligible patients a high-quality recommendation for the cancer prevention vaccine, HPV. Data reflects, patients are more influenced by a high-quality recommendation and are more likely to follow through with their primary provider in obtaining the HPV vaccine. This action is key to cancer prevention and will help combat the growing rates of HPV oropharyngeal cancers. Second, we urge you to routinely screen your patients for oropharyngeal cancers (OPC). Research states the incidence of OPC has surpassed cervical cancer as the most prevalent HPV cancer. HPV causes 70% of the OPCs in the United States, affecting about 11,600 people each year.

The burden of HPV related cancers is increasing, and we ask you to help us take action against oropharyngeal cancer by adopting these five action steps into your practice:

- Know your unique role in HPV cancer prevention, practice cancer prevention by educating age-eligible patients/parents of the link between HPV and oral cancer
- By encouraging this cancer prevention vaccine,
- Refer patients for the HPV vaccination through their primary provider
- Collaborate with pediatricians/primary care providers to ensure continuum of care
- Engage your team to promote cancer prevention confidently and professionally.

CPiA will continue to do this work throughout the pandemic because cancer will not wait for the pandemic to end. To learn more about CPiA, which is supported with funds from the State of New York, contact us at www.takeactionagainstanccancer.com

We invite you to continue the conversation on how your practice can help take action against cancer, free resources we can supply to patients, and HPV vaccine materials to include in your waiting room and patient rooms. We are in this together and here to help.

Kelsey Carpe
Health Education Promotions Coordinator
Community Cancer Prevention in Action of Fulton,
Montgomery & Schenectady Counties

take action
against cancer

practice prevention!

GET THE FACTS. REDUCE THE RISK. SPREAD THE WORD.
visit TakeActionAgainstCancer.com

CANCER PREVENTION IN ACTION
NEW YORK
FULTON | MONTGOMERY | SCHENECTADY

Letter to Members (distributed via email in May 2021)

Dear Fourth District Member,

This past year has been full of uncertainties that have touched every aspect of our lives. I want to assure you that throughout this pandemic that is seemingly endless, the Fourth District, NYSDA and the ADA have worked tirelessly for your benefit.

As an example of our efforts, Drs. Breault, Galati, myself and others across New York State plus ADA members throughout the US met with the offices of Senators Gilibrand and Schumer, Representatives Stefanik and Tonko in addition to other legislators across the country to advocate for passage of two bills which would tremendously benefit our practices.

House Resolution 2079 (to ensure that PPP loan funds received would not be taxable) and House Resolution 885 (to provide for a \$25K tax credit for PPE) were discussed and promoted with officials from the legislative offices. House bills 1918 and 2160 address concerns with student loans. Among other provisions, passage would allow borrowers to refinance at lower interest rates.

We know that membership is a choice. Your feedback is vital and valuable in helping us navigate our local, state and national priorities. We thank you for participating in organized dentistry. The officers of the Fourth District, NYSDA and the ADA appreciate your membership as we work diligently to provide value to our members.

Sincerely,

Wayne S. Harrison DDS, MAGD, FACD

Fourth District

NYSDA Trustee

COVID Protocol Update (from the ADA website)

On June 14, ADA President Daniel J. Klemmedson, D.D.S., M.D., reported that dental practices are mostly exempt from the OSHA's new Emergency Temporary Standard (ETS). The ADA has summarized the findings and created a fact sheet to help dentists understand the OSHA ETS, and this is available on the ADA website. All dental practices must continue to follow some key guidelines, according to the ADA OSHA ETS fact sheet. These include:

- Pre-appointment screenings are still necessary.
- Everyone (patients, non-employees onsite, and staff) must be screened prior to entry, and those with suspected or confirmed COVID-19 are not permitted to enter.
- Dental practices must have a written COVID-19 plan.

A state OSHA or other local regulatory body may enact a more stringent standard, including one that does cover dental offices.

Retired Life Members

Dr. John Manne	Dr. John Lawrence
Dr. William Sandak	Dr. Richard Salvatore Sr
Dr. Michael McGovern	Dr. Richard Aulicino
Dr. Jeffrey Leitner	

Retired Member

Dr. Anthony Maiello

HVCC Student Receives Dr. Mark A. Bauman Scholarship Award

On May 7, 2021, Hudson Valley Community College Dental Hygiene student, Katelyn Rosner was awarded the Dr. Mark A. Bauman Scholarship Award. This award was presented virtually by Dr. Wayne Harrison. This scholarship was started in 2020 to honor Dr. Mark Bauman who actively served the Fourth District throughout his career. Ms. Rosner demonstrates the attributes of leadership, community service and support of fellow students that would have made Dr. Bauman proud.



Saratoga Springs Family Dentistry Celebrates 50 Years

In June, Saratoga Springs Family Dentistry reached a milestone. They celebrated 50 years of service to the community. The practice, owned by Dr. Gregory Dodd is located at 286 Church St in Saratoga Springs. This celebration was recognized in the Saratogian newspaper and Dr. Dodd praised his predecessor and previous owner of the practice, Dr. Miles Kletter. Dr. Dodd has grown the practice into seven locations and fourteen dentists. Congratulations to Saratoga Springs Family Dentistry on 50 years!



4th District 2021 Proposed Budget

The Finance Committee (Drs. Hwang, Cocozzo, Berls, Harrison, Johnstone, H.J. Schutze, Wetzel (chair), and Executive Director Lynn Matin met Dec 1, 2020 via Zoom. The proposed 2021 Budget is presented as follows, with commentary at the end.

Budget Overview: FY2021 Proposed Budget

January - December 2021

	<u>Total</u>
Income	
4000 C E INCOME	40,000
400010 CE Expenses	-20,000
400011 C E Sponsor/exhibitor	10,000
Total 4000 C E INCOME	30,000
4010 DUES	35,000
4025 MISC INCOME	100
4023 INTEREST INCOME	0
Total 4025 MISC INCOME	100
4040 PROGRAM ENDORSEMENTS	10,000
4060 SARATOGA DENTAL CONGRESS	
4061 SDC EXHIBITORS/Sponsorships	0
40611 Future SDC Exhibitor/sponsorships	0
Total 4061 SDC EXHIBITORS/Sponsorships	0
4062 SDC REGISTRATIONS	0
40621 Refunds for SDC Registration	0
Total 4062 SDC REGISTRATIONS	0
4063 SDC RAFFLE	0
61121 SDC Annual Expenses	
61031 Meal SDC	0
61041 Rentals SDC	0
61051 Speakers SDC	0
61131 Other SDC Expenses	0
Total 61121 SDC Annual Expenses	0
61141 Future SDC Advance on Mtgs	0
61151 Future or prior year speakers	0
Total 61141 Future SDC Advance on Mtgs	0
Total 4060 SARATOGA DENTAL CONGRESS	0
4065 OTHER 4th MEETINGS Income	
40652 Golf CE Income	15,000
406521 Golf CE expenses	-10,000
Total 40652 Golf CE Income	5,000
Total 4065 OTHER 4th MEETINGS Income	5,000
Total Income	80,100
Gross Profit	80,100

Expenses

6000 FULL 4TH DISTRICT expenses	
6120 COMMITTEES & BD OF DIRECTORS	
6003 MEMBER RECRUITMENT	0
6031 New Dentist	0
60311 Income to offset expenses	<u>0</u>
Total 6031 New Dentist	0
6032 Women Dentists	0
60321 Income to offset expenses	<u>0</u>
Total 6032 Women Dentists	0
Total 6003 MEMBER RECRUITMENT	0
6005 AD HOC, BD OF DIR	1,000
60051 Other Bus Exp D&Oins	<u>500</u>
Total 6005 AD HOC, BD OF DIR	1,500
6101 Install Officers & Bd. Mtgs	<u>0</u>
Total 6120 COMMITTEES & BD OF DIRECTORS	1,500
6600 OFFICERS' EXPENSE	
6601 PRESIDENT	0
6602 PresElect + 1 Alternate ADA Delegate	0
6407 4 NYSDA Alternate Delegates	<u>0</u>
Total 6602 PresElect + 1 Alternate ADA Delegate	0
6603 TREASURER	<u>0</u>
Total 6600 OFFICERS' EXPENSE	0
EXECUTIVE DIR. Full Office expenses*****	
6400 Mtgs/Auto REIMBURSEMENT	
6404 Mtgs Exec Dir ada,nysda,branch	0
6405 AUTO EXPENSE Reimbursement	
6406 AUTO EXP Exec Dir	<u>600</u>
Total 6405 AUTO EXPENSE Reimbursement	600
Total 6400 Mtgs/Auto REIMBURSEMENT	600
6502 OFFICE EXPENSES	1,500
6501 POSTAGE	500
6504 SERVICE Charges CC Bank	100
6506 RENT	5,300
6751 ISP+PHONE	2,600
6752 WEB SITE DEVELOP AND MAINT	<u>500</u>
Total 6502 OFFICE EXPENSES	10,500
COMPENSATION*****	
6200 COMPENSATION Exec Dir	18,750
6202 EMPLOYEE BENEFITS COMPENSATION	
6204 Pension expense employer match	700
6207 Bonus Exec Dir	<u>2,500</u>
Total 6200 COMPENSATION Exec Dir	24,450
6201 COMPENSATION Asst Exec Dir	30,000
6203 PAYROLL TAXES INS FEES	4,000
6505 Payroll Service	<u>750</u>
Total 6203 PAYROLL TAXES INS FEES	4,750
Total COMPENSATION*****	59,200
Total EXECUTIVE DIR. Full Office expenses*****	70,300

OTHER EXPENSES*****	
6701 ACCOUNTING FEES	2,200
6712 HVCC Contributions*****	
6716 HVCC HYG Clinic Fund	1,000
67161 Dr. Mark Bauman Scholarship	1,000
67163 HVCC Hygiene Pin	<u>1,000</u>
Total 6712 HVCC Contributions*****	3,000
6718 EQUIP AND TECH PURCHASE	100
6719 MAINT AND REPAIR OF EQUIP	500
6720 INSURANCE EXPENCE	750
6741 NEWSLETTER	500
DONATIONS*****	
6714 MEMORIAL - HONORARIA	250
6717 SDC Raffle Donation	<u>0</u>
Total DONATIONS*****	250
Total OTHER EXPENSES*****	7,300
Total 6000 FULL 4TH DISTRICT expenses	79,100
Total Expenses	79,100
Net Operating Income	1,000
Net Income	1,000

After reviewing the P&L comparing 2020 to 2019 and the Budget vs Actuals for 2020, the committee discussed the fact that 2020 was not typical and 2021 will also not be typical of past years. The 2021 Proposed Budget as seen here is totally dependent upon whether the CE courses can be held, and whether the NYSDA and ADA meeting will be live or virtual. The proposed budget reflects the cancellation of the 2021 SDC.

The office is recommended to stay at the present location and the existing executive director will train the new executive director for 2 months. Any shortfalls in this reduced budget will be covered with funds from the reserves. It will be necessary for the Board to review and adjust as needed during the 2021 cycle. Converting the office to a virtual office located in the new ED's home was discussed and can be done.

Respectfully presented,
Dr. Fred Wetzel



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Dental Society**
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New Members

Dr. Junil Kim
Univ. of Pittsburgh 2016
Pediatric Dentistry
Pediatric Dentistry of Malone

Dr. Lincy Markose
SUNY Buffalo 2019
General Dentistry
Geysers Road Family Dentistry

Dr. Linda Lam
NYU 2016
Periodontics
1st Advantage Dental, Niskayuna

Dr. Andrew Goodemote
University of the Pacific 2017
Orthodontics
The Smile Lodge

Dr. Kathryn Strassner
University of Maryland 2003
General Dentistry

Dr. Leandro Carneiro
University of Rochester 2013
Periodontics
LCPeriodontics, Schenectady

Dr. Ozgur Kosh
SUNY Buffalo 2019
General Dentistry
Salvatore Dental

Dr. Bradley Ray
University of Iowa 2007
General Dentistry
Plattsburgh Oral Surgery

Dr. Spencer Wade
Ohio State University 2016
Pediatric Dentistry
The Smile Lodge