

# NEWSLETTER



Summer 2017 Vol 7 No 2

## Letter from the President



“We don’t have an eternity to realize our dreams. Only the time we are here.” These words, written more than one hundred years ago by a slave, Susan King Taylor, are

especially poignant on Memorial Day. Today, watching movie re-runs and the occasional network news commentary about the meaning of this day, I am reminded of the sacrifices our veterans made. I am still writing this letter June 6, the 73rd anniversary of D-Day, and remember thousands more that paid the ultimate sacrifice. I am thankful for them.

It is now a week later and I think of the local volunteers that add to the fabric of our society. In Schenectady there are volunteers at the City Mission led by Mike Saccacio, the Schenectady Inner City Mission led by the Reverend Phil Grigsby, and volunteers at the Boys and Girls Club of Schenectady. This list goes on in your community and across our district from Schoharie County to the Canadian border. I am thankful for them.

In 2010, dentistry was a 110 billion dollar industry. It is estimated that

dentists donate an additional 5% in the form of charity care. This 500 + million dollar donation, while not shared equally among us, is huge and a contribution of which we should be proud. I am proud and our communities are thankful for us.

About 30 years ago there was a “colorful and unique” dentist from the Johnstown area who had two great passions in life - community service and organized dentistry. The Fourth District Dental Society thought so highly of him that an award was established in his name, The Robert A. Smith Award. This year the Fourth District is proud to give this award to two worthy recipients, Dr. Wayne Harrison and Dr. Dan Flanders. I am very thankful for their efforts and contributions to dentistry and community.

Are you putting off something you’ve been meaning to do? What are you waiting for? Always wanted to play the banjo? Start taking lessons. Dream about visiting the Greek Islands? Call a travel agent today. Angry about the potholes in your street? Go to your town meetings. (Grey Matter, International, Inc.) I admit, although I like to volunteer, I am not a volunteer junkie. I volunteer when I can. I am impressed with my colleagues who give so much of their time and talent to organized dentistry. Organized dentistry is, from the local

component societies through the ADA level, largely directed by volunteers. I ask each of you to volunteer, contribute, and help make a difference - and start today.

Margaret Mead summarizes it best - “Never doubt that a small group of thoughtful, committed people can make a difference, indeed it is the only thing that ever has”. I am suggesting that each of us attend local dental meetings and meet colleagues, volunteer for leadership roles and offer opinions and suggestions. Help make dentistry better and start today.

I wish everyone a great summer and, if you are like me, looking forward to my two most favorite words - summer afternoons, and my favorite forecast, sunshine with increasing chance of a cool beverage.

Sincerely,

Richard J. Hoskinson, DDS



# Fourth District Dental Society of New York

## NEWSLETTER

Summer 2017 Vol. 7, No. 2

### Fourth District Dental Society of the State of New York

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This newsletter is the official publication of the Fourth District Dental Society. It is published three times a year: Fall, Winter, Spring/Summer. Unless officially adopted by the Fourth District Dental Society and so indicated, opinions expressed in this publication are not necessarily the views of the association.

Please contact the Fourth District office with changes to your home or office address, phone number, or email.

## News Updates:

### CE and Golf Tournament

Save the date for our annual CE & Golf Event, **Friday September 8, 2017** at the Hiland Park Country Club in Queensbury. The CE course of "Avoid the Million Dollar Mistake—HIPPA Security Compliance: Protecting Your Patients, Your Practice and Yourself" given by Dr. Craig Ratner will run from 8:30-11:30 for 3 CEUs. You must register for the HIPPA course directly with NYSDA, and the deadline is **August 25, 2017**. Immediately following the CE course our semi annual business meeting will be held. The golf tournament will be a four person scramble format, and is open to your regular golf partners, staff, family and friends. Sign up for the CE or golf, or both, soon!

### Nominating Committee

The position of Fourth District Dental Society Secretary, and the positions of Delegates to NYSDA are open for 2018. If you would like to be considered for either position, please contact Dr. Seth Farren at [Sfarren03@hotmail.com](mailto:Sfarren03@hotmail.com) or (518)583-4497 by **Wednesday August 9, 2017**.

### New Dentist Meeting

On **Thursday October 19, 2017** the New Dentist Meeting will take place from 6-9pm. This meeting is complimentary to all dentists in the Fourth District. You are a "new" dentist if you graduated within the last 10 years. Please respond to Dr. Johnstone at [laurajohnstone@gmail.com](mailto:laurajohnstone@gmail.com)

### FDSDS CE #4

On **Friday October 27, 2017** at the Fort William Henry Resort, Lake George, Jeffrey Horowitz, DMD, FAGD will present 'I've Got A Few Tricks Up My Sleeve! Tips To Make Everyday Procedures A Little Easier'.

### Saratoga Dental Congress 2018

Save the date for the next SDC on **May 10 and 11, 2018**. Speakers will include Dr. Jeffrey Okeson, Dr. Roy Shelburne, Dr. Kiara Low Dog and Ms. Nancy Dewhirst.

### Opioid CE Requirement

If you have a current DEA number, by July 1, 2017 you should have already completed the mandated opioid course. The course must be taken every three years, and you must attest to the completion of the course on the NY Health Commerce website.

### Your Privacy Matters

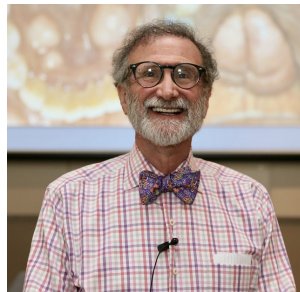
The FDSDS Board of Directors voted unanimously at the June Board Meeting to approve the motion to continue our policy NOT to share your email and contact information to commercial entities.

## Saratoga Dental Congress

The annual Saratoga Dental Congress, held on May 11th & 12th 2017, provided two days of informative lectures and the opportunity for the dental community to gather and exchange ideas. Renown speaker, **Dr. John A. Svirsky**, gave two presentations: “Come In & Catch It: The Review That Sticks,” and “Great Cases With New Faces,” each imparting valuable and comprehensive information regarding oral lesions. **Dr. Steven Acker** presented “Digital Workflows for Prosthetics and Implantology.” The lecture conveyed the structure from which digital workflow is executed through treatment planning to successful execution of various prosthetic options for implant and non implant prosthesis. Dental practice technology was a theme further explored by **Dr. Paul Feuerstein**. “Technology in Your Dental Practice,” comprised a review of current products and a look at future systems and their integration. **Dr. Rhonda Savage** presented a vital topic that applies to every dental practice. With, “I Just Want My Teeth Cleaned! Difficult People, Excellent Verbal Skills,” she discussed how to combat negative behaviors with tried-and-true techniques. **MedCourse** staff once again offered CPR recertification with a high level of professionalism that was duly noted in the evaluations. The meeting also included a Lunch & Learn, Ellis Dental Residents Poster Contest and a raffle to benefit the American Foundation for Suicide Prevention – Capital Region Chapter. Thank you to all for attending this successful meeting.



Dr. Paul Feuerstein



Dr. John Svirsky



Participants enjoying Dr. Svirsky's lecture



Dr. Rhonda Savage



Dr. Robert DeLuke, Dr. John Svirsky, Dr. James DeLuke and Dr. Donald DeLuke



Dr. Marta Michalik, Dr. Conrad Howe, Dr. Diana Sandu, Dr. Alexandra Porcu and Dr. Kristen Lysenko



NYSDA President-Elect, Dr. Lawrence Busino

## SDC 2017 RAFFLE WINNERS

- Yankees vs. Boston Red Sox (donated by MLMIC): Dr. Vincent F. Fuschino, Mechanicville
- Gore & Great Escape Entertainment Package: Dr. David Parsons, Queensbury
- Ipad (donated by Hoskinson Orthodontics): Dr. Michael Guldán, Massena
- Longfellows Gift Certificate: Dr. Wayne Harrison, Gloversville
- Mazzone Hospitality: Dr. Richard Dunham, Wilton
- Olde Bryan Inn: Dr. Aaron Cotugno, Gloversville

## Complimentary Registration To The 2018 SDC

- Dr. Sarah Fox, Saratoga Springs



## Robert A. Smith Award

The Robert A. Smith Award is given to members of the Fourth District Dental Society for outstanding contributions to dentistry and community. A list of past recipients can be found on the District website. At this year's Saratoga Dental Congress, the Robert A. Smith Award was presented to Dr. Wayne Harrison and Dr. Daniel Flanders (awarded posthumously).

## Dr. Daniel Flanders

Dr. Daniel H. Flanders was a member and past president of the 4th District Dental Society, as well as the Schenectady County Dental Society; a member of the New York State Dental Association, Schenectady Dental Study Club, American Dental Association and American Association of Endodontists. He also lectured extensively and authored articles for the *New York State Dental Journal* and the *Journal of Endodontics* and served as a member of the Malpractice Review Board for the Medical Liability Mutual Insurance Company. Dr. Flanders graduated from Guelderland High School in 1962, and he attended the University of Buffalo for his undergraduate studies, where he continued for his doctorate of dental surgery. A captain in the U.S. Air Force, Dr. Flanders served as a dentist from 1969-1971. He attended the University of Nebraska Endodontic Residency Program and in 1973, began his career in Schenectady in endodontic private practice. In addition to his commitment to dentistry, Dr. Flanders was an accomplished pilot, having flown across the Atlantic to Scotland and back with two friends, and having piloted across Africa with his wife Michelle.



Dr. Daniel Flanders

## Dr. Wayne Harrison

Dr. Wayne Harrison attended Hartwick College in Oneonta, NY for his B.A. cum laude in Chemistry, and then S.U.N.Y. at Stony Brook for his Doctor of Dental Surgery. He completed his GPR residency at St. Clare's Hospital in Schenectady, NY. Dr. Harrison has been on the teaching staff at Ellis (formerly St. Clare's Hospital), and on staff at Nathan Littauer Hospital in Gloversville NY, since 1982. He is a member of the ADA, AGD, IAO, NYSDA and the Fulton, Hamilton, Montgomery County Dental Society, and has been honored as a Fellow of the Academy of General Dentistry. Dr. Harrison has held many positions within the Fourth District Dental Society including Chairman of the Claims Committee, member of the Peer Review Committee, Chairman of the Continuing Education Committee, and member of the Board of Directors. He has been published in JADA and General Dentistry, and acts as a manuscript reviewer for General Dentistry. Outside of the dental field, Dr. Harrison has held many positions on the Twin Rivers Council, B.S.A.



Dr. Wayne Harrison, Kathy Harrison, Dr. Devin Harrison and Dr. Alexandra Porcu



Dr. Wayne Harrison and Dr. Richard Hoskinson.

## Women Dentists Group visits RAW Fitness

On April 8, 2017 members of the Women Dentists Group of the Fourth District attended a fitness workshop at RAW Fitness in Saratoga Springs, organized by Dr. May Hwang. The owner of RAW Fitness, Jennifer Ricupero, led the dentists in exercises specifically chosen to benefit those working under the stresses of the dental profession. Ms. Ricupero also encouraged individual reflection time where each dentist could reflect on her own fitness, personal, and professional goals. The event was enjoyed by all in attendance. After the workshop, some members enjoyed lunch at Ravenous.



## CE Milestones

### 100 Credits

Dr. Paul Becker, Saratoga Springs  
Dr. Chi-Ki Andrew Chung, Schenectady  
Dr. Vincent P. Fuschino, Mechanicville  
Dr. Megan Mayo, Saratoga Springs  
Dr. John Musci, Mechanicville

### 300 Credits

Dr. Lisa Berls, Clifton Park  
Dr. Seth Farren, Saratoga Springs  
Dr. Jonathan Montag, Clifton Park  
Dr. Joseph Olszowka, Saratoga Springs  
Dr. Pierpaolo Preceruti, Clifton Park

### 500 Credits

Dr. Alfred W. Hollis, Saratoga Springs  
Dr. Michael Perrino, Schenectady  
Dr. Anthony Romanazzi, Glens Falls  
Dr. Richard Salvatore, Jr., Saratoga Springs  
Dr. Vera Salvatore, Saratoga Springs  
Dr. Jonathan Schutze, Queensbury  
Dr. Gary Swalsky, Clifton Park

### 1,000 Credits

Dr. Mark Bauman, Scotia  
Dr. Mohan Boolchandani, Johnstown  
Dr. Lionel Bulford, Saratoga Springs

### 2,000 Credits

Dr. Kurt Kline, Plattsburgh

### 3,000 Credits

Dr. Wayne Harrison, Saratoga Springs

## New Member

**Dr. Christian Ruckert**  
General Practice  
SUNY Buffalo School of Dental Medicine  
Practices in Clifton Park

## Ethics Corner—What would you do? - Jonathan Schutze, Ethics Committee

Arthur Green, Ph.D., is a forty-eight year-old professor in the mathematics department at the nearby university who joined your practice four months ago and has been a source of continual irritation due to his obnoxious attitude.

Although his general health is good, his oral health, in the words of your hygienist “is horrible . . . the worst!” He has halitosis and obviously doesn’t brush because you cannot see the gingival one third of his crowns because they are covered with food debris. His chief complaint is that he wants to have all of the “gaps filled with bridges” since he recently acquired dental insurance. In discussing the option of implants with him he states, “My insurance doesn’t cover them at all, not even the crown that goes on top, so it is not an option.”

Dr. Green feels that his teeth are a “nuisance” and that he lets the dentist take care of them. He has generalized chronic periodontitis with 4-6 mm pockets with bleeding in all four quadrants. As part of your preventive program you have scheduled three appointments with your dental hygienist. After the second appointment, he gets up from the chair and says, “Look—I don’t have time to brush and floss . . . that’s why I pay you! Let’s skip the gum work and get on with the bridges!” As you interceded he again says, “I’ll sign a waiver that says I know about the gum disease but choose to have the bridges made. I know the consequences.” You again try to explain the need for periodontal treatment but he insists, “Let’s skip the gum work and start the bridges!”

You are now faced with an ethical dilemma. Check the course of action you would follow and email, mail or fax this page, or a note indicating your choice as instructed below:

1. \_\_\_ Have Dr. Green sign a letter acknowledging that he has gum disease but wants the bridges anyway even though he knows they may fail in a few years. Proceed with the fixed-partial dentures.
2. \_\_\_ Discuss with Dr. Green that you will only treat his periodontal disease and active caries now and that you will not proceed with prosthodontics until his disease is under control.
3. \_\_\_ Tell Dr. Green that his attitude makes it impossible for your office to effectively treat his oral health problems. Offer to refer him to another office.
4. \_\_\_ Dismiss Dr. Green from your practice.
5. \_\_\_ Other alternative (please explain).

Send Your Response Attention:

Jonathan Schutze DMD, Schutze Family Dentistry, 453 Dixon Road,  
Queensbury, NY 12804 or fax to (518) 793-5695, or email at:  
drjschutze@gmail.com

What would you do?

Let us know!

## Update Your Profile

The ADA® Find-A-Dentist tool includes all ADA members who see patients. A dentist who has an actual photograph of him or herself is eleven times more likely to be selected than a dentist who has the generic "ghost image." The key audience for this national campaign is comprised of patients who work full time and/or have dental benefits; the audience is estimated at about 19.6 million adults.



The ADA campaign includes paid search and digital display advertising and will also be supported by Facebook. To get started, you simply go to the following link and update your profile, including a headshot: <https://findadentist.ada.org/> The ADA campaign is organized by GMMB, a national ad agency, who will purchase ads on behalf of the ADA.

## Ethics Corner—Last Issue’s Responses

Last issue we were presented with a situation where a long standing patient, Ms. Allen, had an all porcelain crown placed on an implant replacing a mandibular first molar that was lost twenty years prior. The crown was placed three years ago. She had saved for the implant and crown, as they were not covered by insurance. When eating, the buccal cusps of the implant crown had failed, leaving some bare metal. She was angry and wants to know if you “stand behind your work” because she cannot pay for another crown. Although you explain to her that there are no guarantees for dental care, she still wants to know if you will “stand behind your work.” The following are responses that we received from members of the Fourth District.

- “This is really no ethical “dilemma.” You replace the crown at no charge without the bat of an eye.”
- “I would replace the crown at no fee. I have had to replace crowns for my patients in the past and thank god it doesn’t happen often. I do not advertise and rely on word of mouth for my referrals. This has allowed me to maintain a private fee for service practice for 32 years. The risk of negative publicity coupled with the potential loss of future revenue from this patient (and possibly family members) is not worth the cost of a new crown.”
- “(replace the crown at no fee)...and explain to Ms. Allen that I would be placing it with full-contour monolithic zirconia to avoid future fractures.”
- “This is an excellent situation to discuss because it can happen to any restorative dentist. My short answer is 3 - have her pay 1/2 the replacement cost. I would lean heavily on my lab to see if they would reduce the cost of the remake since it was the porcelain that failed. Knowing the etiology of the failure will help the new crown last. Is she a bruxer? Have her natural teeth worn causing an occlusal interference? Was there not enough clearance between the abutment and opposing tooth causing the lab to use a thinner than ideal layer of porcelain? “

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## Dr. Breault receives NYSDA Distinguished Service Award

On Saturday, June 3, 2017, Dr. Michael Breault received the NYSDA Distinguished Service Award at the New York State Dental Association’s House of Delegates meeting. He was honored for outstanding service and commitment to the NYSDA, particularly for his steady leadership, as Past President of NYSDA, during the transition from the Board of Governors to the current House of Delegates.

Photo: Dr. Michael Breault and his wife Linda.



## HVCC Dental Hygiene Program Scheduled For Review

The Dental Hygiene Program at Hudson Valley Community College is scheduled for a review and site visit by their national accrediting agency, the Commission on Dental Accreditation, on October 18th and 19th, 2018.

Students, faculty, program administrators, Commission Consultants, specialty and dental related organizations, patients, and other interested third parties are eligible to submit comments regarding this process. Comments must pertain only to the standards for the Dental Hygiene Program or policies and procedures used in the Commission’s accreditation process.

A copy of the appropriate accreditation standards and/or the Commission’s Policy on Third-Party Comments may be obtained by contacting the Commissions on Dental Accreditation at 211 East Chicago Avenue, Chicago, IL 60611, by calling 1-312-440-4653 or by going to [www.ada.org](http://www.ada.org). All third-party comments must be received in the Commission office, at the address above, by August 18th, 2018.



**Fourth District  
Dental Society**

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